



Invitation for Tender

Date: Feb 26, 2020

Ref # FDO/IFT024-Pak1094

Procurement of Seed of vegetables, Fertilizer, High Value crops structural Material, Toolkits and Hand held Manual Seeding Trans planter (Promotion of High Value Crop (small to medium scale vegetable production))

Dear Madam/Sir,

Farmers Development Organization (FDO) is a PCP certified, non-governmental and public interest entity, registered under Section 42 of the "Companies Act 2017 (formerly 'Companies Ordinance 1984')" as not for Profit Company. FDO is considered amongst the prominent organizations due to its strenuous efforts, unparalleled activism and a passion uplifting the communities and made them aware, educated, empowered, employed, and socially engaged ever since we intervened in the areas. FDO has implemented numerous projects empower them socially and economically for sustainable development. FDO is working in Saraiki Region (Southern Punjab), through participatory principles, benefitting hundreds of peasants, women and general communities in the fields of Livelihood, Institutional Development, Emergency Relief, Community Physical Infrastructure, preventing gender based violence and promoting access to justice. The organization has a successful history in designing projects, subsequently through conducting the assessments of community problems, creating and engaging the local volunteers for implementing and monitoring the projects.

Deutsche Welthungerhilfe (DWHH) was established in 1962. It is today one of the largest private organizations working in the area of development cooperation and humanitarian aid in Germany. The organization is non-profit-seeking, non-partisan and non-denominational. Donations from the population at large fund our work in over 40 countries in Africa, Asia and Latin America. In addition, DWHH receives grants from the Federal German Government, the European Union, and the United Nations for International Development. DWHH is the execution agency of BDRP Programme.

The Department for International Development (DFID) is a United Kingdom government department responsible for administering overseas aid. The goal of the department is "to promote sustainable development and eliminate world poverty". DFID's main Programme areas of work are Education, Health, Social Services, Water Supply and Sanitation, Government and Civil Society, Economic Sector (including Infrastructure, Production Sectors and Developing Planning), Environment Protection, Research, and Humanitarian Assistance. DFID is funding agency of BDRP Programme.

FDO is inviting sealed bids for Seed of vegetables, Fertilizer, High Value crops structural Material, toolkits and Hand held Manual Seeding Trans planter for the purpose of (**Promotion of High Value Crop** - small to medium scale vegetable production).

Farmers Development Organization (FDO) is inviting qualified and experienced suppliers for following goods/items:

1. Vegetables Seed.
2. Fertilizer.
3. High Value Crop Structural Material.
4. High Value Crops Structure material and Tool Kits.
5. Hand held Manual seeding Trans Planter.



1. Instructions to tenderers

By submitting a tender, tenderers fully and unreservedly accept the conditions of this call for tenders, which will constitute the governing the contract as the sole basis of this tendering procedure, whatever the tenderers own conditions of sale may be, which they hereby waive. Tenderers are expected to examine carefully and comply with all instructions, forms, contract provisions and specifications contained in this tender dossier. Failure to submit a tender containing all the required information and documentation within the deadline specified will lead to the rejection of the tender. No account can be taken of any remarks in the tender relating to the tender dossier; remarks may result in the immediate rejection of the tender without further evaluation.

To be eligible to take part in this tender procedure, tenderers must prove to the satisfaction of the Contracting Authority that they comply with the necessary legal, technical and financial requirements and have the means to carry out the contract effectively. Participation is open to neutral persons and legal persons [participating either individually or in a grouping (consortium) of tenderers.

The foreseeable timetable for this procedure is as follows:

Description	DATE	TIME in PST
Deadline for requesting clarifications from the Contracting Authority	Feb 27, 2020	12:00 PM
Last date on which clarifications are issued by the Contracting Authority	Feb 28, 2020	05:00 PM
Deadline for submission of tenders	Mar 03, 2020	02:00 PM

2. General remarks and special condition

All offered commodities must be sound, fair and in merchantable quality. The quality must be in line with the specifications stated in this tender.

- All offered products according to national/international standards such as ISO.
- We prefer one single supplier But we reserve the right to divide the order into lots and order from various tenderers.
- Timely arrival in accordance with the negotiated delivery periods is of utmost important
- Part shipments are not allowed without authorization of the Contracting Authority
- The Contracting Authority holds the right to change quantities and slight changes to the technical specifications.
- The origin of all products needs to be indicated in the offer.
- In case an alternative to the specified items is offered, this must be clearly indicated and excessively documented.

3. Specifications / Quantities

3.1 The specifications of the items are listed below:

Sr. No.	Items	Unit	Quantity	Specification	Unit Rate	Total Amount
LOT-01 Vegetables Seed						
1	Ridge Gourd Seed ٹینڈا Variety: Rama	Pack	18	18 (50 gram each) hybrid parthincarpic treated seed packs of Ridge Gourd (ٹینڈا) in 50 gram seed packing of "Rama" variety, good quality freshly produced healthy seed free from impurities/weeds seeds, free from diseases, true to type, uniform size with purity not less than 99% and germination percentage not less than 95%.		
2	Okra Seed بھنڈی Variety: Saloni or Najuka	Pack	18	18 (100 gram each) hybrid parthincarpic treated seed packs of "Okra Seed بھنڈی in 100 gram seed packing of "Saloni or Najuka" varieties, good quality healthy freshly produced seed free from impurities/weeds seeds, free from diseases, true to type, uniform size with purity not less than 99% and germination percentage not less than 95%.		
3	Bitter Gourd seed کریلا Variety: Palee	Pack	18	18 (50 gram each) hybrid parthincarpic treated seed packs of Bitter Gourd کریلا in 50 gram seed packing of "Palee" variety, good quality healthy freshly produced seed free from impurities/weeds seeds, free from diseases, true to type, uniform size with purity not less than 99% and germination percentage not less than 95%.		
LOT-02 Fertilizer for Vegetables Production						
1	N.P.K Fertilizer	Bags	18	18 bags of N.P.K fertilizer for vegetables with 8% Nitrogen, 23% Phosphorus and		

				18% Potash contents in 50 Kg packing		
2	Sulphate Fertilizer (Ammonium Sulphate)	Bags	18	18 bags of Ammonium Sulphate with 21% Nitrogen and 24% sulfur contents in 50 Kg packing		
3	Peat Moss/Growing Media	Litres	540	18 Packet (each packet 30 litres packed) Peat Moss/sowing media used for nursery plantation/transplanting, free from harmful elements, without additives to stimulate soil bacteria		
LOT-03 High Value Crops Structure Material and Toolkit						
1	Vegetable Nursery Tray	No	144	Plastic vegetable nursery tray of 200 (10x20) or more seeding/seedling capacity		
2	Spade/Kassi	No.	36	Fine quality iron made spade with wooden handle, (blade width: 11' & length 12') with wooden handle (approx. weight without handle must be 1.75-2.0 kg)		
4	Pruner/Cutter	No.	36	Pruners of heavy duty large size (10-12 Inch) lockable sharp iron made pruner with hand grip and flexible spring		
5	Sickle/ Daranti	No.	72	Good quality hard iron made sickles with wooden handle, large size and weight with handle must be 220-250 grams.		
6	Plastic Basket	No.	36	Plastic baskets of approx. size length, width and height 2 x 1.5 x 1.5 feet, made of fine plastic with hand grips		
7	Hand sprayer (Plastic)	No.	18	Hand held plastic sprayers of 2-3 litres capacity with ML and OZ marking/display with air pressure pump, one hand operate able with adjustable nozzle, adjustable and lockable handle		
8	Long Handle Hoe/Digging Hoe	No.	36	long handle hoes with 4 feet long wooden handle, Weight of		

				hoe without handle must be 800-1000 grams		
9	Hand Hoe/Khurpa	No.	36	Good quality Iron made hoes with wooden handle, blade size must be 5-6 inches, approx. weight 300-400 gram		
LOT-04 Handheld Manual Seedling Transplanter						
1	Hand held manual seedling planter	No.	36	Handheld manual seed planter used for vegetables seedlings transplantation in field, Approx. weight of equipment 1.5-2.5 Kg made of steel body, planter height 88 cm and diameter 7.5 cm		

Delivery Locations
Annex-B

Location	Items description	Per Plot Quantity	Contact Person
Basti Namurdi Lundi Pitafi (10 plots)	Ridge Gourd Seed ٹینڈا	One pack	M. Tariq Aziz (0301-2024414)
	Okra Seed بھنڈی	One pack	
	Bitter Gourd کریلا	One pack	
	N.P.K Fertilizer	50 kg	
	Sulphate Fertilizer (Ammonium Sulphate)	50 kg	
	Peat Moss/Growing Media	30 Kg	
	Vegetable Nursery Tray	8	
	Spade/Kassi	2	
	Pruner/Cutter	2	
	Sickle/Daranti	4	
	Plastic Basket	2	
	Hand sprayer (Plastic)	1	
	Long Handle Hoe/Digging Hoe	2	
	Hand Hoe/Khurpa	2	
Hand held manual seedling planter	2		
Meerani-3, Jhugi Wala (08 plots)	Ridge Gourd Seed ٹینڈا	One pack	M. Tariq Aziz (0301-2024414)
	Okra Seed بھنڈی	One pack	
	Bitter Gourd کریلا	One pack	
	N.P.K Fertilizer	50 kg	
	Sulphate Fertilizer (Ammonium Sulphate)	50 kg	

	Peat Moss/Growing Media	30 Kg	
	Vegetable Nursery Tray	8	
	Spade/Kassi	2	
	Pruner/Cutter	2	
	Sickle/Daranti	4	
	Plastic Basket	2	
	Hand sprayer (Plastic)	1	
	Long Handle Hoe/Digging Hoe	2	
	Hand Hoe/Khurpa	2	
	Hand held manual seedling planter	2	

Note;

1. All required fertilizer can only be provided by the registered dealers of reputed fertilizer manufacturers and can only be provided in original company packing with subsidy tokens (if applicable)
2. All required seeds can only be provided in original company packing with proper seal and required in original packing.

- The tenderer have to submit a tender for all items.

- A tenderer may include in its tender the overall discount it would grant in the event of some or all of the items for which it has submitted a tender being awarded. The discount should be clearly indicated for each item in such a way that it can be announced during the public tender opening session.

4. Marking/labelling

No markings required, only markings allowed are technical and safety markings.

5. Packaging and picking

For all items the packaging has to be appropriate to the nature (size, weight) of the items and reach international standards. The packaging should avoid transport damages and protect from bad weather conditions. Costs of picking and packaging, loading unloading and transportation must be included in the unit price of each item.

6. Samples/Pictures/Specifications

Tenderers who present their bids after stipulated time or incomplete bids will be excluded from the tender evaluation process. The property of the samples remains to tenderer/sender and are to be delivered and collected at the cost of the tenderer. After tender evaluation the samples can be collected at the address of sample delivery. If not collected within 07 days of the closing of the tender the property of the samples will be change to contracting authority. Sample will be requested from



shortlisted bidders. Selected bidder samples will not be returned and will be used by FDO for evaluation during and after the project.

7. Delivery conditions

All items are to be supplied in the following field areas

- **Basti Namurdi Lundi Pitafi (10 plots)**
- **Meerani-3, Jhugi Wala (08 plots)**

All transport details (Origin, City of Loading, and Routing) have to be indicated within the offer. Cost for transportation can be stated separately or included in the price of items. Partial shipments without authorization of the Contracting Authority are not allowed. Each shipment has to be announced with prior notice.

8. Delivery schedule

Delivery is requested as soon as possible after the Purchase Order. Faster delivery is appreciated; therefore clearly indicate your delivery delay in calendar days in the offer.

9. Weight and dimensions of the consignment

Tenderers are required to indicate the total weight per item, as well as the total weight and dimensions per item.

10. Prices

All prices in your quotation must be indicated in Pakistan Rupees (PKR). Quotations stated in other currencies will not be considered in the awarding process.

The analysis of the offers will be performed in Pakistani Rupees (PKR).

Prices need to include all taxes i.e; GST, WHT, insurance costs and all other applicable taxes by the government of Pakistan. Transport prices need to include transport tax.

11. Inspection

The Contracting Authority shall be entitled to inspect, examine measure and test the components, materials and workmanship, and check the progress of preparation, fabrication or manufacture of anything being prepared, fabricated or manufactured for delivery under the contract, in order to establish whether the components, materials and workmanship are of the requisite quality and quantity. This shall take place at the place of manufacture, fabrication, preparation or at the place of acceptance or at such other places as may be specified in the Contract.

For the purposes of such tests and inspections, the Contractor shall:

- a) provide to the Contracting Authority or his representative, temporarily and free of charge, with such assistance, test samples or parts, machines, equipment, tools, labor, materials, drawings and production data as are normally required for inspection and testing;
- b) Provide access to the Contracting Authority or his representative, at all reasonable times to the place where the tests are to be carried out.

This inspection on quality and quantity shall also be executed by an independent surveyor company at time and place prior or at loading / unloading (before shipment to the warehouse). One inspection per supplier will be on account of the Contracting Authority. Any additional inspection shall be on account of the Supplier. Goods not meeting agreed quality will be rejected. In case goods are rejected, the Supplier will contractually be obliged to pay already incurred fees for rejected goods and also for such fees which will become payable to the inspection company due to multiple interventions and/or fruitless visits and for goods inspected but eventually remained unshipped.



12. Ordering Party

Farmers Development Organization House No 11, Danish Street Ahabab Colony, Bahadurpur Chowk, Bosan Road Multan, Pakistan. Tel. No. 0616306050

13. Consignee/Notify

Farmers Development Organization House No 11, Danish Street Ahabab Colony, Bahadurpur Chowk, Bosan Road Multan, Pakistan. Tel. No. 0616306050

14. Documents

14.1 Following documents must be submitted before tender closing:

Written/printed quotation on letter head paper or on Tender document. The quotation has included:

The pre-qualification documents (3 Pages) as in Annex 1 must be (signed and stamped)

Copy of GST registration form or Sales Tax registration form, NTN, Company profile

14.2 Following documents will be requested from the Seller after firm order:

- Signed copy of the contract for acceptance.
- Original Commercial Invoice
- Proforma Invoice (addressed to Consignee)
- Original Waybills
- Packing list

14.3 Expenses for commercial courier to be covered by the tenderer/supplier.

15. Payment Conditions

15.1 Payment shall take place in the currency of the Contract.

15.2 Payments due by the Contracting Authority shall be made through cross cheque to the contractor.

15.3 Pre-financing will not be granted.

15.4 Payment shall take place according to Cash against documents (CAD) within 10 working days of the reception at the warehouse/delivery point. The order sum cannot be subdivided into partial payments.

15.5 The period referred to in article 15.4 may be suspended by notifying the Contractor that the invoice cannot be fulfilled because the sum is not due, because appropriate substantiating documents have not been provided or because there is evidence that the expenditure might not be eligible. In the latter case, an inspection may be carried out on the spot for the purpose of further checks. The Contractor shall provide clarifications, modifications or further information within 10 days of being asked to do so. The payment period shall continue to run from the date on which a properly drawn-up invoice is registered.

16. Penalties

Delivery schedule will be negotiated and fixed in order. In the event of delay in delivery caused other than by force majeure, the Contracting Authority is entitled to make use of a penalty of 5/1000 per calendar day of the total value of the consignment. The penalty will be deducted from the invoice. In the event of incomplete delivery caused by the Supplier, the Contracting Authority is entitled to deduct the losses from the invoice. In case of damaged cargo caused by inappropriate packaging the Contracting Authority reserves the right to deduct from the relevant order sum an amount according to the variance to the requested specification. In case the quality is not in line with specifications initially agreed by both sides, the Supplier has to inform the Contracting Authority as soon as possible. Goods not meeting agreed quality can be rejected by the Contracting Authority, but if the Contracting Authority accepts these goods a deduction from the order sum and a penalty will be negotiated.



17. Award Criteria

- We prefer one single supplier for all items, but reserve the right to divide per items towards different suppliers.
- Tenderers not providing all necessary documents, properly signed and stamped will be excluded.
- Tenderers are urged to provide recent (up to 2 years) references for similar markets.

Following quantitative criteria will be considered in the contract granting:

- 15% delivery delay
- 5% provision of references of similar markets
- 50% price
- 30% quality of the goods

18: Tender Conditions

- The tenders, all correspondence and documents related to the tender exchanged by the tenderer and the Contracting Authority must be written in the language of the procedure, which is English.
- The offer has to have a validity of minimum 40 days following the tender deadline.
- The Contracting Authority, in Pakistan, must receive the tenders before **Mar 03rd, 2020 not later than 02:00 PM in FDO office in Multan.**
- The tender must include all the documents specified in paragraph 14 of these Instructions and be sent to the following address:
Farmers Development Organization House No 11, Danish Street Ahbab Colony, Bahadurpur Chowk, Bosan Road Multan, Pakistan. Tel. No. 0616306050
- All tenders, including annexes and all supporting documents, must be submitted in a sealed envelope bearing only:
 - the above address;
 - the reference code of this tender procedure, **(FDO/IFT024-PAK1094)**;
 - the words 'Not to be opened before the tender opening session'
 - the name of the tenderer.
 - Quotations are to be provided per hard copy, in one copy only. Offers per e-mail or fax will not be accepted or considered.
 - Alteration or withdrawal of tenders
- Tenderers may alter or withdraw their tenders by written notification prior to the deadline for submission of tenders. No tender may be altered after this deadline. Withdrawals must be unconditional and will end all participation in the tender procedure.
- Any such notification of alteration or withdrawal must be prepared and submitted in outer envelope must be marked 'Alteration' or 'Withdrawal' as appropriate.
- No tender may be withdrawn in the interval between the deadline for submission of tenders
- Costs of preparing tenders: No costs incurred by the tenderer in preparing and submitting the tender are reimbursable. All such costs will be borne by the tenderer.
- Ownership of tenders: The Contracting Authority retains ownership of all tenders received under this tender procedure. Consequently, tenderers have no right to have their tenders returned to them.
- Suppliers who do not receive a written feedback 20 days after expiry of the deadline have not been successful and will not be informed in writing.



M Tariq Aziz,
Admin & Logistic Officer
tariqkhan433@gmail.com
Farmers Development Organization
In case of any questions contact: [0601-6306050](tel:0601-6306050)



Annex

Supplier qualification

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Company name	
Legal form	
Number of employees	
Nationality of company	
Postal address	
Visitors address	
Telephone number	
Email address	
Website	
Name of Managing Director	
Sales & marketing contact person	
Shipping department contact person	
Range of services provided by the company (company portfolio)	
Remarks	

Note: FDO carries out projects in the field of humanitarian aid and development cooperation which are also financed by the European Community, among others. Part of this qualifying process for our suppliers is the following declaration by your company (in accordance with European Union rules and conditions for the awarding of contracts for services, supplies of goods and construction services).



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Farmers Development Organization supports the goals of the UN Global Compact

The UN Global Compact is a strategic policy initiative for businesses that are committed to aligning their operations and strategies with [ten universally accepted principles](#) in the areas of [human rights](#), [labour](#), [environment](#) and [anti-corruption](#). By doing so, business, as a primary driver of globalisation, can help ensure that markets, commerce, technology and finance advance in ways that benefit economies and societies everywhere.

[Human Rights](#)

- [Principle 1](#): Businesses should support and respect the protection of internationally proclaimed human rights; and
- [Principle 2](#): make sure that they are not complicit in human rights abuses.

[Labour](#)

- [Principle 3](#): Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;
- [Principle 4](#): the elimination of all forms of forced and compulsory labour;
- [Principle 5](#): the effective abolition of child labour; and
- [Principle 6](#): the elimination of discrimination in respect of employment and occupation.

[Environment](#)

- [Principle 7](#): Businesses should support a precautionary approach to environmental challenges;
- [Principle 8](#): undertake initiatives to promote greater environmental responsibility; and
- [Principle 9](#): encourage the development and diffusion of environmentally friendly technologies.

[Anti-Corruption](#)

- [Principle 10](#): Businesses should work against corruption in all its forms, including extortion and bribery.

The Global Compact is global and local; private and public; voluntary yet accountable.

Further information is available on this website in different languages.

[:https://www.unglobalcompact.org](https://www.unglobalcompact.org)

[Anti-Terrorism and Money Laundering](#)

Farmers Development Organization (FDO) renounces all forms of terrorism and money laundering. FDO renounces all forms of terrorism and will never knowingly support, tolerate or encourage terrorism or the activities of those who embrace terrorism or money laundering. Consistent with numerous United Nations Security Council resolutions, including S/RES/1269(1999), S/RES 1368(2001) and S/RES1373 (2001) and the European Union, FDO is firmly committed to the international fight against terrorism and in particular against the financing of terrorism. It is the policy of FDO to seek to ensure that none of its and its donor funds are used, directly or indirectly, to provide support to individuals or entities associated with terrorism or money laundering. Therefore, FDO will match their suppliers and Service providers against the Sanctions lists on a regular basis. By submitting an offer, suppliers and service providers agree to this.



Supplier qualification

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We, _____ (name of company) hereby declare that

- a) we are not in bankruptcy proceedings, judicial insolvency proceedings or in liquidation, that we have not ceased our commercial activities and are not in a comparable situation by virtue of similar proceedings referred to in the national legal provisions,
- b) we have not received a sanction by legally binding judgment for reasons which bring into doubt our professional reliability,
- c) we comply with our duty to pay social insurance contributions, taxes or other levies in accordance with the legal provisions of the state in which we have our office, the state of the consignee, or the state where the contract is performed,
- d) we have not received a legally binding sentence due to fraud, corruption, participation in a criminal association, or another act directed against the financial interests of the European Communities,
- e) no serious breaches of contract due to non-performance of our contractual obligations have been ascertained in connection with another contract or a contract awarded from the Community budget,
- f) we are providing you with all the information required in connection with participation in a tender,
- g) in respect of contracts which are ultimately paid for out of European Community funds, no one has accused us of breach of contract due to gross violation of our contractual obligations,
- h) we have not been excluded as a contract partner by the European Community due to ethical issues,
- i) we assure the European Commission, the European Anti-Corruption Bureau and the auditors of the European Community reasonable access on demand to our business and accounting documents for the purpose of checks and audits,
- j) we respect basic social rights and condemn child labor.

We support the goals of the United Nations Global Compact <https://www.unglobalcompact.org>

Date, company name, signature, name in block capitals, company stamp.